

**Indo-French Chamber of Commerce & Industry's** HR & Recruitment Services  
Department presents its Exclusive CV Newsletter

## **‘RECRUTE TALENTS’**

This document contains the Candidate profiles received by IFCCI in the last 30 days. If you would like to reach out to any of the presented profiles, kindly write to us at [apoorva.sharma@ifcci.org.in](mailto:apoorva.sharma@ifcci.org.in) referencing their brief resume. With over 7500 resumes in our database, IFCCI HR & Recruitment experts handle your hiring needs from end to end.

To avail our recruitment services, reach out to Ms Jyotsna Mansukhani, Head - HR & Recruitment Services, IFCCI at [mansukhani.j@ifcci.org.in](mailto:mansukhani.j@ifcci.org.in)

IFCCI HR & Recruitment Services

Our Terms & Conditions

**Success Fees applicable on hiring candidates presented in our newsletter:**

**Member Companies - 10% of the annual salary  
package of the candidate**

**Non-Member Companies - 15% of the annual salary  
package of the candidate**

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## Business Development (French National)

**Main Career Field: Business Development**

**Other Career Fields: Banking, Luxury Retail**

**Experience in years: 20+**

**Education Qualification: Bachelor of Communication**

**Nationality: French**

**Profile Summary:**

**Visa: Employment Visa**

**Languages: English, French, notion of Hindi**

**Current & Preferred Location: New Delhi**

*Growth- focused thought leader with expertise spanning global business development, marketing, client retention, product merchandising, inventory management, team motivation, management development. Exceptionally dedicated professional with keen interpersonal, communication and organizations skills, as well as budget management, and resource allocation expertise.*

*8 years in the luxury retails in the French Riviera (including 5 years for the Gucci Group) handling the VIP and international portfolio clients, and the organizations of several high-end events.*

*9 years with Yes Bank, a multinationals relationship banking as team leader and in charge of international desk (business development unit with French, Italian, Chinese and Japanese corridors). Align objectives and bridge communications between departments such as operation, compliance, products partner, knowledge to ensure comprehensive client servicing. Collaborating with the marketing team to organize prestigious events like Luxury Summit, Indian Masters Polo and others.*

*Currently working as Business Development General Manager in charge of Development and relations with diplomatic missions.*

## Communications – PR & Content Writing (French & English)

**Main Career Field: Communications - PR, Content Writing, French - English / English - French**

**Other Career Fields: Marketing**

**Experience in years: 9**

**Visa: NA**

**Educational Qualification:**

**Languages: English, French and Hindi.**

**Current & Preferred Location: Mumbai**

- **Bachelor of Mass Media, Jai Hind College**
- **MA English Literature, University of Mumbai**

**Nationality: Indian**

### **Summary profile:**

*A mass media graduate, the candidate worked in the field of PR and Communications for about 4 years on diverse clients ranging from films to a marathon to an interior design firm. During this period, she also pursued her love for languages and completed a masters in English Literature while studying C1 French at the Alliance Française de Bombay. Then, being selected for the Assistants d'anglais programme, she spent two years in France, one year teaching primary school in Beauvais and one year in a high school in Besançon.*

*Upon her return she joined the shipping company Maersk, where she handled accounts receivables for French clients, working with French clients such as Carrefour and Danone. During her tenure at Maersk, she led the transition of the voice collections process from France to India and trained AR specialists in a voice process role. Deciding to return to her interest in communications, she has now been working on branding and marketing for homegrown brands on a project / freelance basis. Ankita is looking to combine her knowledge, experience and interests in languages and marketing.*

## Engineering

**Main Career Field: Automotive/Industrial Engineering/Construction equipment/Process industry**

**Other Career Fields: Engineering  
Consultant/Education**

**Visa: ETATS SCHENGEN Business  
Visa. Validity till 04-09-2025**

**Experience in years: 17**

**Languages: Tamil, English, Hindi,  
French(DELFI A1 et Français Langue  
Étrangère).**

**Educational Qualification: Master's degree in  
Mechanical Engineering and Design**

**Nationality: Indian**

**Current Location: Pondicherry**

**Summary profile:**

**Preferred Location: France**

*Leadership Management with a demonstrated history of working in the Mechanical/Automotive or industrial engineering industry.*

*Skilled in Lean & Green Manufacturing, Production part approval process (PPAP), Value Stream Mapping, Failure Mode and Effects Analysis (PFMEA/DFMEA), IATF16949, 5S, Kaizen, Project Management both product and Industrial projects, Quality Management, Establishment of new Machinery(CNC, Turnmill, VMC, HMC, Cylindrical Grinding, Induction hardening etc) and assembly (Hydraulic press, Torque management systems ,Poka yokes etc) line equipment's and Advanced Product Quality Planning (APQP),Product Life Cycle Management(PLM) Windchill, Design of products and process, Design of jigs, fixtures & Toolings, Quick Reactive Quality Control(QRQC),Corporate social Responsibilities(CSR), Certified Auditor VDA6.3, ISO 50001:2018 Energy Management system certified auditor, Creo-8 2-3D modelling and Simulation, AutoCAD, Microsoft Office 365, SMED, JIT, KANBAN, ERP-Oracle, Tableau cloud reporting, Method/Motion/Chrono study (TUMO/TUMA) of line balancing, Responsible Innovation and major KPI's are Managing new product projects, Customer interface drawings, new product codifications, DVP&R, Validation of BOM structures.*

## Human Resources

**Main Career Field: HR and Project Management**

**Other Career Fields: Human Resources, Project management, Sales and Marketing, International Business management**

**Experience in years: 3**

**Educational Qualification: Masters in HR Management, Lyssup International Business School - Paris**

**Nationality: Indian**

**Visa: Study Visa. Renewal after Feb 2024**

**Languages: Telugu, Hindi, English and French elementary level.**

**Current & Preferred Location: Paris (Preferred- Netherlands, Switzerland, Germany, Australia)**

### **Summary profile:**

*Dynamic and results-driven professional with a bachelor's degree in civil engineering and a Business Management focus from Lyssup International Business School. Adept in team management, fluent in English, Telugu, and French (Elementary), with strong interpersonal and leadership skills. Recognized for achievements in student leadership and awarded for outstanding contributions.*

*Experienced Assistant Manager, overseeing daily operations and driving a 15% increase in store productivity. Proven track record in recruitment, training, and strategic collaboration to achieve revenue targets. Skilled in CRM software utilization, business development, and successful negotiation of contracts with key clients.*

*Passionate about innovation, demonstrated by spearheading the creation of an oral care solution. Eager to leverage a year of business experience, analytical abilities, and a robust work ethic to contribute effectively to organizational success. Aiming to apply knowledge and skills for optimal results in a challenging professional environment.*

## HR & Talent Acquisition

**Main Career Field: HR & Talent Acquisition**

**Other Career Fields: Client Relationship, Event Management, Administration**

**Experience in years: 13**

**Educational Qualification:**

- **PG Diploma in Hotel Management from The Oberoi Centre of Learning & Development (OCLD)**
- **Diploma in Kitchen Management from OCLD - STEP program**
- **Bachelors in Tourism Studies from IGNOU**

**Visa: NA**

**Languages: English, Hindi, French B1.1**

**Current & Preferred Location: Delhi NCR**

**Nationality: Indian**

### **Summary profile:**

*A dynamic professional with more than 13 years of experience in recruitment, executive search, key account management and client relationship management. I am a dedicated and determined individual who excels at elevating businesses to unprecedented levels. My proficiency lies in talent acquisition, client management, and business development. My career journey commenced with The Oberoi Centre of Learning & Development (The Oberoi Hotels& Resorts) where I honed my skills in kitchen operations and gained a deep understanding of the industry.*

*I am actively pursuing my passion for learning the French language from Alliance Française Delhi and seeking opportunities within the Indo French community.*

## Logistics & Maritime (French National)

**Main Career Field: Logistics & Maritime**

**Other Career Fields: Sustainability Management**

**Experience in years: 10**

**Educational Qualification: MBA and Certificate of Advanced Studies in Sustainability Management**

**Nationality: French & Brazilian**

**Visa: Employment Visa E-1X**

**Languages: French, Portuguese, and English**

**Current & Preferred Location: Mumbai**

### **Summary profile:**

*I have been working in the maritime field for some years and now I am looking for a job which can combine logistics, trade, and sustainability.*

*Previous experience includes working as a Cargo Claims Coordinator, CMA CGM São Paulo, Brazil where I undertook the following:.*

- *Claims process from cargo owners, insurance companies and recovery agencies.*
- *Lead the litigation process between customer lawyers and P&I Clubs.*
- *Appoint and instruct parties involved on the cargo cross stuffing procedures.*
- *Prepare monthly reports to French head office.*

*I also bring experience of working as a Pricing Analyst with CMA CGM Le Havre, France.*

## Marketing and Communications (French National)

### Main Career Field: Marketing and Communications

Other Career Fields: **Digital marketing, External communication, Internal communication, Employer Branding, Employee Advocacy**

Experience in years: **6**

Educational Qualification: **MBA in strategic communication, bachelor's in communication, Associate degree in Management**

Nationality: **French**

### Summary profile:

*Experienced communications professional with 6 years of expertise in internal and external communication at global and niche brands. Driven by passion for continuous improvement and innovation in my field, I have built deep knowledge of driving effective multi-channel strategies targeted at both internal and external stakeholders. Successfully developed and managed business development and employee well-being initiatives, such as open-house events, webinars, marketing campaigns and workshops. Currently seeking a position that allows me to engage with teams, create communication strategies, and share them through visual, video or text content, events, and campaigns.*

Visa: **OCI Card Holder**

Languages: **French Native, English level C1**

Current & Preferred Location: **Hyderabad Only**



## Project Management, Sales & Marketing

### Main Career Field: Project Management, Sales & Marketing

Other Career Fields: **Automotive, EPC Project Companies, Defence (Small Arms), Equipment – Oil & Gas, chemicals, Minerals, etc.**

Experience in years: **12+**

Educational Qualification:

- **B.E. Chemical Engineering, Pune.**
- **MSc. Project Management and Business Development, SKEMA Business School, Paris.**

Visa: **NA**

Languages: **Fluent - English, Hindi**  
**Average - Marathi, Bangla**  
**Basic – French, Spanish**

Current & Preferred Location: **Delhi**  
**(Open to Pan India relocation)**

Nationality: **Indian**

### Summary profile:

*12 years of global working experience in Sales & Marketing, Project Execution, and Business Management. My career has allowed me to walk through a successful growth in my professional tenure.*

- *2010 – 2017 Having experience of working in Domestic and International Projects in my first organisation in the field of turnkey projects in Evaporation & Separation technologies for the industries.*
- *2017-2019 Managed the entire Gujarat Branch for a third-party inspection agency, ran business operations successfully with approx. 25% extra growth compared to last financial year.*
- *2020 -2021 Post the completion of master's from Skema Business School, joined HEF Groupe as a Senior Manager- Technical & Marketing. Planned, executed, and managed special Marketing Projects to generate additional business from Defence, Oil & Gas, which was untapped, now the additional business from this industry is more than INR. 80 million/Year.*

*My biggest strengths are the ability to grow revenue per customer as well as retain existing clients by motivating teams and ensuring they focus on the needs of the target audience. My positive attitude and ambitious approach to business has seen the teams that I have led to deliver strong revenue and market share gains, hence having proven track record for the business growth.*

## Sales Representative (French National)

### Main Career Field: Sales Representative

Other Career Fields: **PA (Personal Assistant), Optician**

Visa: **OCI card post wedding in 2024**

Experience in years: **4**

Languages: **French (Native),  
English (Proficient), Italian (B2)**

Educational Qualification:

- **A Levels Degree (Field: English Literature)**
- **Associate degree**
- **BTEC HND Degree (Field: Assistantship and Management)**

Current & Preferred Location: **France  
(Preferred – Mumbai or Kolkata)**

Nationality: **French**

### Summary profile:

*After graduating in 2016, I started working as a QA and QC Representative at ESSILOR which is a French company specializing in the design, manufacture and marketing of corrective lenses and ophthalmic optical equipment.*

*Right after my contract ended, I started working at OPTICAL CENTER as an optician. The French company is specializing in optics and hearing. It offers the distribution of eyeglasses, sunglasses, contact lenses and hearing aids.*

*Short after this contract ended, I worked as a Sales Representative at TRANSFLEX which is one of the most recognized suppliers of high-tech corrugated flexible hoses.*

*In all of my jobs I used to tackle different tasks such as:*

- *Managing technical and commercial anomalies*
- *High-end customer advice*
- *Direct high-end sales*
- *Building strong relationship with customers and suppliers*
- *Training and mentoring newbies*